



**Healthcare providers depend upon Heather Delgado for her commitment to responsiveness and practical legal advice. Heather focuses on finding the right solution for her clients. She is valued for her ability to overcome the obstacles her clients face and for her skill in applying complex laws and regulations to their business practices.**

Heather's experience includes the representation of healthcare providers, including hospitals, health systems, specialty hospitals, ambulatory surgery centers, multi- and single-specialty medical practices, and a wide variety of healthcare entrepreneurs. During the past several years, Heather has devoted the majority of her time and effort to matters related to hospitals, health systems and group medical practices and to healthcare associations.

With experience that is both broad and deep, Heather represents healthcare entities in mergers and acquisitions, structuring joint ventures and setting up physician management companies. She negotiates and drafts business contracts, designs and implements compliance plans, provides legal opinions regarding tax-exempt status, and advises on fraud and abuse statutes.

In addition, Heather provides comprehensive legal advice regarding self-referral and Stark implications of hospital-physician relationships, drafts medical staff bylaws, reviews reimbursement related issues, and conducts internal audits and investigations. She drafts, negotiates and provides advice on clinical trial agreements. Moreover, she also drafts and implements HIPAA policies and audits and trains healthcare providers and nonprofit associations regarding HIPAA policies and procedures, as well as provides counsel on a broad range of business and legal issues.

## **Professional and Community Involvement**

Member, Judicial Nominating Commission, Superior Court of Lake County

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## **Heather F. Delgado**

### **Partner**

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### **EDUCATION**

Indiana University School of  
Law-Indianapolis, (J.D.), 1996

DePauw University, (B.A.), 1993

### **BAR ADMISSIONS**

Illinois

Indiana

### **LANGUAGES**

English

### **PRACTICES**

Compliance and Monitorships

Data Security and Privacy

### **INDUSTRIES**

Fraud and Abuse Compliance and  
Defense

Healthcare

Hospitals and Healthcare Facilities

Hospitals and Other Healthcare  
Providers

Medicare and Medicaid Reimbursement

Mergers, Acquisitions, Joint Ventures  
and Healthcare Innovation

Privacy and Healthcare Technology

Member, Indiana State Bar Association

Member, Lake County Bar Association

Member, Women's Bar Association of Lake County

Member, Lake County Inns of Court

Secretary, Service League of Northwest Indiana

Secretary, Health Law Section of Indiana State Bar Association

Secretary, South Shore Arts

Director, Munster Booster Club

## **Honors**