



**Corporate attorney and co-chair of the firm's Entrepreneurial and Emerging Companies group, Jeff Gray represents domestic and international clients — ranging from Fortune 100 companies, middle market businesses and privately held entities to banking and financial institutions to entrepreneurs, emerging and fast-growth ventures — in the full array of corporate, securities, real estate and financing matters.**

At the center of Jeff's practice is a commitment to partnering with clients, which is supported by the breadth and depth of experience that decades of advising businesses of all kinds and at virtually every stage of development brings. Jeff has maintained a reputation for approaching each matter with creativity and passion.

Jeff's business and legal perspective, personal drive, commitment to creating long-standing relationships, and seemingly innate ability to anticipate even the most unique client needs has earned him the title of trusted adviser. Startup businesses represented by Jeff include fulfillment and logistics, blogs, men's care products, fitness equipment, and cannabis cultivation, dispensing, research and development.

Jeff advises businesses and individuals on virtually all aspects of their asset, stock, merger and reorganization transactions. He ably guides clients through the acquisition, development and divestiture of commercial, industrial, retail and residential subdivision properties, including finance, title, survey and environmental issues.

In addition, Jeff negotiates and closes construction, architectural, acquisition, lease, joint venture and divestiture agreements for real estate development and investment transactions. He drafts private placement offering materials for equity and debt securities and advises clients on general compliance, contract, commercial and corporate matters, including supply contracts, software and other licensing agreements. Jeff also represents national and state banks and individuals in asset-based, real estate, secured and unsecured loans, loan sales and workouts.

Regardless of the client or the complexity of the matter at hand, Jeff is

## Jeffrey P. Gray

### Partner

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### EDUCATION

Northwestern University School of Law,  
(J.D.), cum laude, Order of the Coif

Indiana University, (B.A.), with  
distinction, Phi Beta Kappa

### BAR ADMISSIONS

Illinois

### LANGUAGES

English

### PRACTICES

Corporate

Emerging Companies and Venture  
Capital

Japanese Services

Logistics and Transportation

Mergers and Acquisitions and Private  
Equity

Multifamily Real Estate

Real Estate

Securities and Capital Markets

Tax Credits and Community Investments

### INDUSTRIES

Agriculture and Food

Economic Development

Financial Services

Life Sciences

valued for his candor and straightforward, actionable solutions for businesses of all sizes. An analytical problem-solver, Jeff is appreciated for his reliability and skill in helping his clients grow and expand their market share, and helping them find practical paths to realizing their full potential.

Jeff has a long-standing commitment to pro bono activities, including representing the Chicago Community Loan Funds and Chapin Hall Institute for Children for over 20 years.

## **Professional and Community Involvement**

Member, American Bar Association

Member, Illinois State Bar Association

Volunteer, Cabrini Green Legal Aid

Volunteer, Chicago Volunteer Legal Services

Board member, Forest Preserve Foundation

Renewable Energy