



**Passionate about real estate law and the local, regional and national industry as a whole, Joe Perruzzi keeps his focus on deal-making and putting his clients' business objectives first. He advises on numerous areas of commercial and multifamily real estate development, ranging from site control and acquisition to financing and sale.**

Joe's experience includes virtually all phases of commercial real estate, including acquisitions, dispositions, leasing, financing and development. He is also skilled in advising on affordable housing-related endeavors, having represented syndicators, investors and developers in low-income housing tax credit transactions on a nationwide scale.

Joe's clients include developers, investors, funds and commercial property owners. He drafts and negotiates purchase and sale agreements, leases, partnership and operating agreements; facilitates and negotiates the financing involved in real estate transactions; and coordinates due diligence.

Joe has been involved in transactions ranging from millions to tens of millions of dollars in value. Notably, he recently closed a number of large-scale multi-family real estate transactions with complex land use restrictions and condominium components.

Appreciated by clients and colleagues for his initiative, accountability and receptiveness, Joe believes in serving as a conduit for finding common ground between his clients and their partners. At the center of his practice is a commitment to constructing productive relationships of trust.

Prior to joining Barnes & Thornburg, Joe served as an associate attorney for Wendy's International, LLC. Joe's hands-on experience working for Wendy's helped him to understand the intricacies of how businesses operate, as well as the absolute need for cost conservation and risk mitigation.

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## Joseph D. Perruzzi

### Associate

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### EDUCATION

The Ohio State University Moritz College of Law, (J.D.), cum laude, 2015  
managing editor of Ohio State Law Journal, 2015

Kent State University, (B.B.A.), finance, summa cum laude, 2012

### BAR ADMISSIONS

California

Ohio

### LANGUAGES

English

### PRACTICES

Multifamily Real Estate

Real Estate

**Professional and Community Involvement**

Volunteer and coach, Franklin County Special Olympics

Member, NAIOP SoCal

Member, Urban Land Institute Los Angeles

**Honors**