



RELATED PRACTICE AREAS

International Trade

SEMINARS

Advanced ITAR - December 2019

DATE

December 12, 2019

LOCATION

**American Management
Association
Arlington, VA**

A specially designed one-day program for those with substantive experience in dealing with the International Traffic in Arms Regulations (ITAR).

This advanced seminar is designed for export compliance officers and ITAR “empowered officials,” international contracting specialists, contract managers and administrators, program and project managers, marketing professionals, legal advisors, and others involved in the international defense marketplace and ITAR compliance.

Prerequisite: At least one year of ITAR experience, or attendance at the Basic ITAR seminar.

What you will learn:

The seminar provides a forum for an extensive, incisive analysis of critical issues confronting exporters of defense articles in a dynamic, changing exporting environment.

The course highlights advanced topics that continue to challenge seasoned professionals, including:

- Identification and treatment of ITAR-controlled technical data
- “Deemed Exports” and Hiring of Foreign Nationals
- Foreign Marketing of Defense Articles

- Commodity Jurisdiction
- Licensing Exemptions
- Agreements
- Compliance Strategies

Best practices will be presented and discussed by the class. The course will include information on recent ITAR developments and their potential impact on companies' compliance programs. Recent enforcement actions will be used as case studies, and students will participate in interactive team exercises featuring hypothetical ITAR problems.