



## RECOGNITIONS

### American Lawyer 2021 Industry Awards Selects Barnes & Thornburg As Best Business Team

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**INDIANAPOLIS** – Barnes & Thornburg has been named the Best Business Team by the American Lawyer as part of the publication’s 2021 Industry Awards, which honor law firm teams making an identifiable impact on their organization. The firm was recognized for its Legal Operations Department and BTValueWorks, a suite of pricing, process and technology solutions to enhance the delivery of legal services.

“We are honored to receive the Best Business Team recognition,” said Jared Applegate, Barnes & Thornburg’s chief legal operations officer. “Our clients face pressure from all sides, and we’ve heard straight from them that our suite of services helps alleviate those pressures by fostering better collaboration among attorneys and clients, supported by business professionals.”

BTValueWorks was launched in 2016 and has grown significantly since its inception. In 2019, the firm created the Legal Operations Department under the BTValueWorks umbrella. These groups provide client service, practice innovation, and pricing and analytics solutions to build long-term sustainable alliances with clients. In addition, the team deploys easy-to-use services that drive more efficient and effective management of business and legal matters, supported by scalable teams, processes and technology.

Earlier this year, the firm’s Legal Operations Department was honored by The National Law Journal as 2021 Legal Technology Trailblazer.

“Our number one priority is helping our clients solve their legal and business challenges so they can achieve their goals,” said Robert T. Grand, Barnes & Thornburg managing partner. “Clients have demanded a

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BT ValueWorks

better way to do business, and we've worked hard to respond with solutions and tools that do just that. It's gratifying that the team's work is being recognized at the top of the industry, and I look forward to seeing the team grow and continue to achieve great results for our clients."

The firm was named a finalist in the Best Business Team category in October. Winners were announced during the American Lawyer 2021 Industry Awards ceremony in New York on December 2.

*With more than 700 attorneys and other legal professionals, Barnes & Thornburg is one of the largest law firms in the country. The firm serves clients worldwide from offices in Atlanta, Boston, California, Chicago, Delaware, Indiana, Michigan, Minneapolis, New York, Ohio, Raleigh, Salt Lake City, Texas and Washington, D.C. For more information, visit us online at [www.btlaw.com](http://www.btlaw.com) or on Twitter @BTLawNews.*