



## RELATED PRACTICE AREAS

Export Controls  
International Trade

## SPEAKING ENGAGEMENTS | WEBINARS

### Basic Export Controls: ITAR, EAR And Sanctions

#### DATE

February 20, 2024  
10 a.m.-1 p.m. (Eastern) or  
2 p.m.-5 p.m. (Eastern)

#### SPEAKERS



**Nicholas A.  
Galbraith**  
Partner



**Kristen  
McCannon  
Krishnamurthy**  
Partner



**Adetayo  
Osuntogun**  
Partner



**Christine J.  
Sohar Henter**  
Partner



**Linda M.  
Weinberg**  
Partner



**Clinton K. Yu**  
Partner

A fundamental overview of U.S. Export Controls and Sanctions

After completing this course, you will be able to understand basic and important U.S. export control concepts under the International Traffic in Arms Regulations (ITAR) and Export Administration Regulations (EAR). This introductory course is for business executives, international contracting specialists, contract managers and administrators, program and project managers, marketing professionals, engineers and other technical personnel, newly appointed export compliance officers, logistics personnel, and legal

and financial advisors.

What you will learn:

- Export jurisdiction and classification analysis of defense and “dual use” hardware, software, and technical data/technology, as well as defense services
- Export controls concerns related to consumer off-the-shelf (COTS) items
- Export license requirements and license exemptions or exceptions
- “Deemed” exports and hiring practices
- Maintaining an ITAR registration
- Implementing export compliance programs and technology transfer plans
- Screening transactions and red flags
- Clearing export shipments
- Violations, voluntary disclosures and enforcement

In addition to U.S. export control topics, this course will help you understand certain U.S. sanctions (e.g., against Russia, Iran, Cuba, North Korea, Syria and others) administered by the Treasury Department’s Office of Foreign Assets Control (OFAC). Attendees will gain an understanding of how these regulations impact your ability to do business in the international marketplace.

**This live virtual course is eligible for both CLE and CPE credit.**