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## SEMINARS

### Life Sciences Lunch: How To Be A Great Outsource Partner

#### DATE

**August 20, 2019**  
**11:30 a.m. - 1:00 p.m.**  
**(Eastern)**

#### LOCATION

**Barnes & Thornburg**  
**11 S. Meridian Street,**  
**Auditorium**  
**Indianapolis, IN 46204**

The relationship between a biotech company and its outsourced research partners can make or break a new drug. As a company, how do you make sure you're ready to reach out and what can you do to make sure the partners you're working with really have your needs at heart? Learn from the pros what makes a successful partnership and what preparations can help ensure you all start off on the right foot.

## Presenters

**Blythe Logan**, Manager, Business Development, AIT Bioscience

**Mick Naughton**, Business Development Director, Scientist.com (Invited)

**Laura Englander**, Senior Business Development and Marketing Manager, Singota

## Moderator

**Kristin Jones**, President and CEO, Indiana Health Industry Forum

Questions? Contact Courtney Brown at [cbrown@btlaw.com](mailto:cbrown@btlaw.com) or 317-231-7312.