



**As director of pricing for Barnes & Thornburg, Levi Remley focuses his efforts on creating innovative and practical pricing solutions designed to enhance overall client value, while improving firm economics.**

Levi recognizes the importance and value in ongoing communication, clarified expectations, and fee predictability – efforts that can translate into an improved client-attorney relationship.

Levi's role primarily focuses on advising attorneys and clients on the pricing of the firm's legal services. He is responsible for the day-to-day pricing operations of the firm, which includes partnering with our clients to develop creative pricing structures that help align incentives and reflect the value of legal services provided.

Levi is a member of the firm's BT ValueWorks program – a suite of pricing, process and technology solutions – that bring greater value, efficiency and predictability to the delivery of legal services. BT ValueWorks has been featured in Forbes, The American Lawyer, Law.com, Corporate Counsel Business Journal and various other industry publications.

Speaking nationally on the topics of legal pricing and process improvement, Levi has been a featured presenter and contributor with a number of institutions and conferences including, Legal Value Network (LVN), the Institute for the Future of Law Practice (IFLP), True Value Partnering Institute (TVPI), LawVision, Northwestern University, and the Corporate Counsel Business Journal (CCBJ).

Levi is a certified legal pricing professional via Positive Pricing, an Accredited Legal Pricing Professional (ALPP) with True Value Partnering Institute, and a certified a project management Scrum Master through the Scrum Alliance.

## **Professional and Community Involvement**

## **Levi Remley**

### **Director of Pricing**

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### **EDUCATION**

Franklin College, (B.S.), finance,  
marketing, and management

### **LANGUAGES**

English

### **PRACTICES**

BT ValueWorks

Alumni council, Franklin College

Committee member, Legal Value Network Council of Luminaries

Member, True Value Partnering Institute

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