



**Chuck Schultz concentrates his practice on representing healthcare providers in their transactional business, tax and healthcare regulatory needs. Chuck is valued for his acumen in a practice that is considered highly complex, attention to detail, and ability to identify problems and solutions that are optimal for his client's organization.**

Chuck represents businesses and organizations from a wide-ranging spectrum of healthcare services and providers, including provider organizations, pharmacy (retail, specialty and compounding), wholesale drug distributors, outpatient infusion centers, retail clinics, employer site clinics, home health agencies, diagnostic labs, ambulatory surgery centers, healthcare service joint ventures, provider practices, integrated provider ventures and national physician practice management companies. Chuck serves as corporate counsel to such clients, assisting them with their general corporate and healthcare regulatory needs.

Notably, Chuck acted as outside general counsel to a national physician practice management company. He also serves as transaction counsel for healthcare mergers, acquisitions, divestitures, recapitalizations, asset and stock transactions, joint ventures and other affiliations. Chuck routinely advises clients on healthcare regulatory matters such as pharmacy regulatory compliance, corporate practice of medicine, fee splitting and scope of practice for licensed providers.

Chuck is at his best when balancing complicated, integrated issues of the law with advice that is practical and makes sense for his client's business. As many laws vary from state to state, Chuck seeks to provide valuable insight into how such regulations directly translate to each client's specific operations. He remains focused on identifying risk and opportunity and on crafting solutions that can be standardized across all 50 states.

Chuck has completed the firm's BT ValueWorks legal project management (LPM) training program that employs LPM techniques to enhance value for clients.

## Charles J. Schultz

### Partner

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### EDUCATION

Chicago-Kent College of Law, (LL.M.),  
taxation, 1987

Chicago-Kent College of Law, (J.D.),  
1985

Northwestern University, (B.A.), 1982

### BAR ADMISSIONS

Illinois

### COURT ADMISSIONS

U.S. Tax Court

### LANGUAGES

English

### PRACTICES

Antitrust and Competition Law

Corporate

Joint Ventures

### INDUSTRIES

Fraud and Abuse Compliance and  
Defense

Healthcare

Hospitals and Healthcare Facilities

Hospitals and Other Healthcare  
Providers

Medicare and Medicaid Reimbursement

Mergers, Acquisitions, Joint Ventures  
and Healthcare Innovation

## **Professional and Community Involvement**

Member, American Health Lawyers Association

## **Honors**

The Best Lawyers in America, 2024

BTI Client Service All-Star, 2019