



As a deal lawyer focused on mergers and acquisitions, Kep Carmichael is appreciated for his practical and pragmatic strategies for negotiating and closing the full array of corporate transactions. Kep's cooperative approach to problem-solving and negotiation allow him to focus on the end result without losing sight of his client's specific priorities or alienating deal constituents.

A trusted adviser who cares deeply about his client's success, Kep advises on middle-market M&A, as well as a wide variety of other complex business transactions, including joint ventures, recapitalizations and venture capital investments. He regularly counsels businesses on corporate governance matters, licensing, and other technology transfer transactions. Kep also advises domestic companies involved in international acquisitions and dispositions, as well as international clients seeking to expand operations through acquisitions in the United States.

As the vice chair of the firm's Corporate department, Kep strives to bring to each engagement the appropriate resources and skill necessary to efficiently and effectively solve the problems presented in each transaction. By treating every representation as distinct and with its own financial drivers and specific commercial objectives, Kep focuses on consistently designing viable solutions to the obstacles and problems inherent in closing each transaction.

Representing both buyers and sellers of businesses and commercial assets, Kep has advised on simple and sophisticated transactions that range in value from millions to hundreds of millions to more than \$1 billion in value. Regardless of the size, complexity or scale of the deal, Kep is personally dedicated to the clients he serves, giving them the attention they need to succeed.

Prior to joining the firm, Kep worked as in-house counsel and director of regulatory compliance for the North American headquarters of an international company in the medical diagnostics industry. Based on his first-hand experience in tackling both the internal and external challenges facing businesses today, this experience helps Kep to better serve his clients with real, value-driven and practical guidance and advice.

Kepten D. Carmichael

Partner

11 S. Meridian Street
Indianapolis, IN 46204-3535

P 317-231-7524

F 317-231-7433

kepten.carmichael@btlaw.com

EDUCATION

Indiana University-Bloomington, (J.D.), magna cum laude, Order of Coif, executive notes and comment editor, Indiana Law Journal, Volume 71, 1996

DePauw University, (B.A.), cum laude, Alpha Lambda Delta/Phi Eta Sigma Honorary Society, Management Fellows program, 1993

BAR ADMISSIONS

Indiana

LANGUAGES

English

PRACTICES

Antitrust and Competition Law

Biotechnology

Corporate

Distressed M&A and Special Situations

Emerging Companies and Venture Capital

Intellectual Property

International Services

Mergers and Acquisitions and Private Equity

INDUSTRIES

Broker-Dealer and Investment Advisor Regulation

Life Sciences

Professional and Community Involvement

Board president, Alzheimer's Association Greater Indiana Chapter

Member, Indiana State Bar Association

Board Member, Kate Cares Stillbirth Program

Honors

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