

ALLIANCES

Barnes & Thornburg has built relationships over the years with various regional, national and international groups that provide our attorneys with important networks of service. These alliances provide our attorneys with more resources in meeting client needs.

BT Strategies

Our economic development services are enhanced through Barnes & Thornburg's subsidiary, [BT Strategies](#). Site selection, incentives, and community development often require more than traditional legal services. BT Strategies' experienced financial and consulting professionals help with the assessment of business climate, labor markets, utility costs, accessibility, and the many other factors that affect a site selection decision.

BT Strategies' consultants and advisers also provide the negotiation insight and financial analysis necessary to help companies evaluate and obtain strong incentives. Their business experience also allows BT Strategies to assist communities in the planning necessary to be well-positioned for economic development.

ThemeVision

[ThemeVision LLC](#) provides trial consulting, graphic design, and opinion research services to law firms, businesses, and government. Our consultants are social-science Ph.D.s who also hold advanced degrees in law or legal studies, as well as graphic designers and animators. We have the responsiveness you would expect from a boutique consulting firm, but we also enjoy the resources typically associated with the largest consulting firms.

TerraLex

The mission of [TerraLex](#) is to help member firms serve their clients' legal needs and business interests through a worldwide network of quality law firms that meets high professional standards. As a voluntary association of independent law firms, each TerraLex member retains the right to work with any law firm or client. Member firms operate as separate enterprises, responsible for their own staff and work products.

TechLaw

[TechLaw Group, Inc.](#) was formed in 1986 by five large U.S. law firms. Their mission was unique to the rapidly evolving practice of technology law: share best practices, provide a mechanism for referrals when it was mutually advantageous to do so, and build membership carefully so as to preserve a small group of non-competitive firms so that lasting and productive relationships can take root. From there, the organization has grown to include 24 law firms with more than 8,400 lawyers and offices in more than 35 countries. Currently, a Barnes & Thornburg attorney serves on the board of directors.

SCG Legal

[SCG Legal](#) is a seamless global network of 148 of the profession's preeminent independent law firms with more than 11,000 attorneys located in 82 countries around the world.

TechPoint

As Indiana's initiative for the state's technology-based economy and growing entrepreneurship, [TechPoint](#) is known for its ability to identify and empower high-growth Indiana technology companies through education and networking programs, government advocacy and strategic economic development initiatives. TechPoint represents Indiana's entire technology community, including publicly-traded companies, private businesses, colleges and research universities, and local economic development organizations.

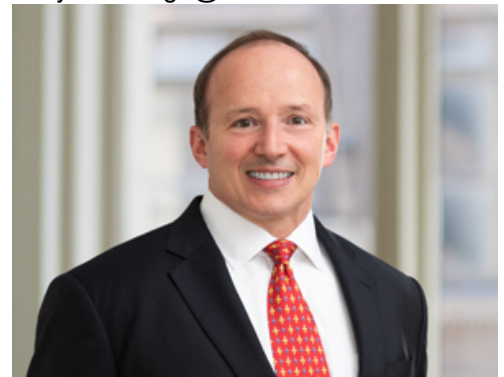


Andrew Detherage

*Partner
Firm Managing Partner*

Indianapolis, Los Angeles

P 317-231-7717
F 317-231-7433
andy.detherage@btlaw.com



Steven Merkel

Chief Operating Officer

Indianapolis

P 317-236-1313
F 317-231-7433
steven.merkel@btlaw.com