



Through his practice, Brian Saling advises a range of clients in virtually all stages of tax-incentivized corporate and real estate transactions. What he enjoys most about his work is that he understands the broader impact, the end goal – for the businesses themselves and in turn the individuals and communities whose lives are directly affected.

Brian focuses his practice on representing syndicators, developers, lenders and investors in tax-incentivized transactions involving federal and state tax credit private equity investments.

Brian predominately assists clients in transactions dealing with historic rehabilitations, low-income housing developments, and renewable energy projects.

Reliable and enthusiastic when working through the intimate details of these transactions, Brian is dedicated to getting these deals just right because of the difference they make. He will openly share that there is no better reward than seeing a positive result for his clients and a revitalization in the community, such as the restoration of an old building or the creation of affordable housing for those in need.

# **Honors**

The Best Lawyers in America, Ones to Watch, 2024

# **Brian Saling**

# Associate

3340 Peachtree Rd NE Suite 2900 Atlanta, GA 30326-1092

P 404-264-4062 F 404-264-4033 BSaling@btlaw.com

### **EDUCATION**

Emory University School of Law, (J.D.), with honors, notes and comment editor of Emory Law Journal, certificate in transactional law and skills

University of Iowa, (B.A.), journalism and mass communications, with distinction, Phi Beta Kappa

#### **BAR ADMISSIONS**

Georgia

# **LANGUAGES**

English

# **PRACTICES**

Corporate

Real Estate Development

Real Estate Finance

Tax

Tax Credits and Community Investments

# **INDUSTRIES**

Renewable Energy